

Tally on track to meet DTC, GST disruption

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Chennai, Feb 18: The accounting package application software company, Tally Solutions is internally gearing up to meet disruption arising out of direct tax code (DTC) and Goods and Services Tax (GST) roll out, announced Shoaib Ahamed, president, Tally Solutions.

The implementation of the proposed DTC and GST

are aimed at streamlining direct and indirect taxation regime in the country.

"Tally's software encompasses the IT automation of taxation and audit management processes in both enterprise and SME space and needs tweaking its software solutions to comply with the proposed new tax rules," he added.

"Out of total 700-odd employees, we have formed an

internal task team to chalk out strategies to meet the future requirements of GST and DTC. We also foresee the opportunity for robust uptake of the new version Tally that is incorporated with the compliant provisions of DTC and GST," Ahamed said.

In addition, there are 200 call centre professionals deployed to handle customer queries. The company that

clocked Rs 217 crore revenue in 2010-2011 is betting big on the revenue traction from enterprise-led growth in the forthcoming quarter.

"We have already signed up with Tata Steel and Tata Docomo for our Tally ERP 9 product. There are 100-odd such enterprise customers through whom we see a robust adoption of ERP solutions among SME suppliers primarily by the OEM enter-

prise customers raking in revenues in the next quarter.

We have conducted 100 pilot projects with Tata steel. Once an OEM adopts ERP, the tier-I and tier-II suppliers downstream also migrate to the ERP platform for the smooth management of the supply chain process. This is one of the ways to target SME customer base in the country", he added.

Similarly accounting

software company is bullish on Middle East and South East Asian markets for the revenue inflows in the oncoming quarter.

On the launch of pre-loaded Tally personal computers targeting SME customers in partnership with Dell, he said, "The proposal is there and is still on the drawing board stage. Currently the accounting software company is focussing on popularising its mobile application software products to SME customers."